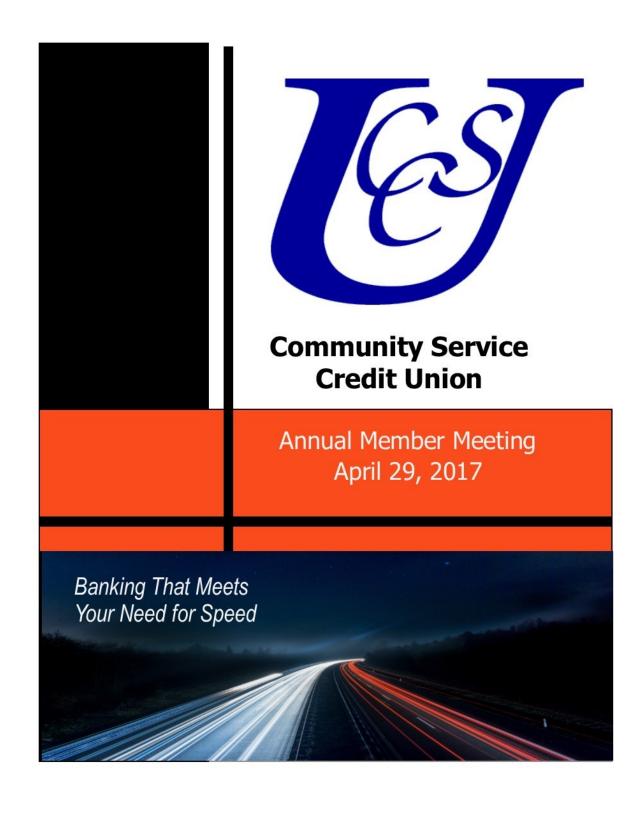
Community Service Credit Union

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NCUA



2017 Annual Meeting Agenda Notes...

- 1. Welcome and Invocation
- 2. Ascertainment of Quorum
- 3. Call to Order
- 4. Appointment of Recording Secretary
- 5. Introductions
- 6. Approval of the Minutes of the 2016 Annual Meeting
- 7. Chairman's Report
- 8. CEO's Report
- 9. Report from the Nominating Committee
- 10. Election of Directors
- 11. Special Recognition
- 12. Adjournment

Minutes of the 2016 Annual Meeting.....

The Annual Meeting of the members of Community Service Credit Union was called to order by the Chairman of the Board, Mr. Wayne Scott, on Saturday, April 30, 2016, at 10:00 a.m. in the conference Room at the Texas Prison Museum. After determination that a quorum was present, Ms. Lisa Byrd was appointed Recording Secretary. Mr. Scott welcomed everyone to the 62nd Annual Meeting of Community Service Credit Union and introduced the Board of Directors in attendance, Messrs. Paul Brown, S. O. Woods, Jr., Michael Countz, Dewitt Oleinik, Jack parker, John Burney & Ms. Ferne Frosch; the Executive Management Team of Ms. Brenda Hooker, CEO, Ms. Pasty Lindamood, CFO, Mr. Paul Maley, CLO (not in attendance), Ms. Tina McDonald, COO, and Ms. Mary Dye, Risk Manager; and the Credit Union employees and special guests.

Mr. Scott asked if there were any corrections, deletions or additions to the minutes of the 2015 Annual Meeting of Community Service credit Union. There being none, a motion to approve the minutes of the April 25, 2015 Annual Meeting was made by Mr. John Bradley, seconded by Mr. Mike Turner, and unanimously approved.

Mr. Scott then gave the Chairman's Report. Mr. Scott reported that the Board had engaged the audit firm of Nearman, Maynard, Vallez, CPAs of Miami, FL, to perform an annual audit of the Credit Union for the period ended September 30, 2015, to verify the financial performance of the institution.

Staff Minutes of the 2016 Annual Meeting



Karen Wells Personal Banker



Leti Wheeler Collector



Samone Lindgram
Account Services Professional



Yvonne BrightPersonal Banker



Leslie ZimmermanCredit Card Program Manager and

Lien M<u>an</u>agement



Nina Bozeman
Account Services Professional



Taelor BrumleyAccount Services Manager



Veronica McMillian
Personal Banker

The firm has rendered an opinion, reported Mr. Scott, that our financial statements fairly represent the financial position of the Credit Union for this time period and that the results of its operations are in accordance with accounting principles generally accepted in the United States. Charged with regulatory oversight for all state-chartered Texas credit unions, the Texas Credit Union Department, Mr. Scott reported, conducted a regulatory exam of CSCU in February, for the period ending December 31, 2015, determining that operational management at CSCU maintains effective control over the daily operations of the Credit Union, the Board of Directors provides sound administrative oversight, and the Credit Union is operating in a safe and sound manner. The full Chairman's Report was provided in the Annual Meeting brochure.

Following the Chairman's Report, Mr. Scott introduced Ms. Brenda Hooker to provide the Chief Executive Officer's Report. Ms. Hooker reported on programs launched in 2015 to include an improved Courtesy pay program, Credit Score - a free monthly credit score update, an expanded fleet of ATMs, in-lobby tellers (ILTs) providing members with a quicker self-service alternative, Deposit automation allowing us to accept deposits 24 X 17, CardValet - a mobile app that empowers members to protect their debit cards against fraudulent use, FraudNet - a fraud monitoring and detection system was added to our bill pay service, as well as more technological advancements in 2016 that will provide superior monitoring and management of key sectors of our operations. On behalf of the Board of Community Service Credit Union, its professional management team, and all its dedicated staff reported Mrs. Hooker, thank you for your loyal membership. The full CEO's Report was also provided in the Annual Meeting brochure.

Mr. Scott introduced Mr. S.O. Woods, Jr. to give the Nominating Committee Report. Mr. Woods reported that the 2016 Nominating Committee consisted of himself as Committee Chairman, Mr. John Bradley and Mr. Scotty Kyle. There being no nominees received by petition, reported Mr. Woods, the Committee nominates incumbent Ms. Ferne Frosch for Director Position #7 for a three-year term expiring 2019. Mr. Scott thanked Mr. Woods for his report. In accordance with the bylaws of CSCU, Mr. Scott declared election by acclamation of Ms. Ferne Frosch to Board position #7.

Mr. Scott requested Mrs. Hooker provide the staff recognitions. Mrs. Hooker reported that she was honored to recognize each member of the CSCU staff. All CSCU staff members were recognized at this time and provided a gift in appreciation of their service to the members of CSCU.

Mr. Scott then declared the 62nd Annual Meeting of the Membership of Community Service Credit Union adjourned at 10.25 a.m.

Paul Brown, Secretary

One of the reasons it is such an honor to serve as Chairman of the Board at Community Service Credit Union is that your credit union has established itself as an extraordinarily forward-thinking credit union, providing a broad range of services—including digital services — for its size. Furthermore, your credit union provides this breadth of state-of-the-art services while maintaining a strong financial position, fully in compliance with all applicable rules and regulations, and still manages to give back to the community which supports it. Members have their financial services at their fingertips, 24 x 7: services like mobile banking that includes mobile payments—to creditors and to individuals. deposits at the ATM, and debit cards that provide access to accounts from almost anywhere around the world. Despite all this new technology, and ability to access accounts remotely at any time of day or night, CSCU remains a friendly, caring provider of financial services, ready to help each and every member on an individual basis. With us, it's personal.

In March 2015, we amended our bylaws to allow us to extend our membership to all those who live, work, attend school, or worship in, as well as businesses and other legal entities in, Trinity and Madison counties, and in portions of Grimes and San Jacinto counties. The resulting growth in our membership since this bylaw change went into effect speaks volumes about the need in our community for a banking institution like ours. Meanwhile, growth among our core membership groups continues to grow as well. In response to the demand for new memberships here at CSCU, we are currently working diligently to implement online application secure

process that will make it simpler and more convenient for eligible individuals to join our credit union.

We are also endeavoring to enhance our online loan application system so that members can request loans and complete major purchases funded with those loans on a 24 x 7 basis.

Security of members' personal financial Information and their identities remains a top priority for us. We continue to add programs and utilities to protect this data, to detect potential data breaches, and to identify and halt attempts to takeover accounts or to open accounts fraudulently. Staff undergo continuing education regarding information security and emerging fraud schemes, and we vigilantly audit all channels of service delivery to assure that only essential data is transmitted when performing transactions or delivering services for members.

A major contributing factor to the current and continuing success of your credit union is the professional and dedicated leadership provided by its Board of Directors. The seven directors who serve on the Board of the credit union with me undergo 10—15 hours of annual training, commit numerous hours every month to reviewing hundreds of pages of credit union reports, participate in several hours of meetings month in and month out, and engage in annual strategic and budget planning sessions for the credit union.

This quality and commitment of leadership extends to our senior management staff as well, who bring a depth of education, training, experience and foresight to their respective positions.



Amanda Rosenlund Assistant Controller



Bailey WilliamsAccount Services Professional



Elizabeth Miller
Account Services Manager



Gabi GarciaMarketing Director



Abbagail Sherling
Account Services Professional



Carrie Petter
Account Services Professional



Ellen Knouse Personal Banker



Harley FineAccount Services Professional

Staff: 5+ Years of Experience Wayne Scott, Chairman.



Carol Sullivan Sr. Loan Officer 32 Years of Service



Susan Giroux Controller 10 Years of Service



Lisa Byrd Collector 28 Years of Service



Brandon Williamson Sr. Loan Officer a Vagre of Carvica



Diane Clarke Credit Card Admin 5 Years of Service



Karen Denman Sr. Loan Officer 18 Years of Service



Jennifer New Compliance Officer 8 Years of Service



Beth Legg Sr. Loan Officer 5 Years of Service



Laura Shotwell Digital Services & Marketing Manager 11 Years of Service



Todd Armstrong VP of Lending 7 Years of Service

As part of its ongoing due diligence, the Board engaged Nearman, Maynard, Vallez, CPAs, of Miami, FL, to perform an annual audit of the credit union for the period ended September 30, 2016, to verify the financial performance of the institu-I am pleased to report that the firm has rendered an opinion that our financial statements fairly represent the financial position of the credit union for this time period, and that the results of its operations are in accordance with accounting principles generally accepted in the United States.

Charged with regulatory oversight for all statechartered Texas credit unions, such as CSCU, the Texas Credit Union Department has just this week conducted a regulatory exam of the credit union, for the period ending December 31, 2016. Their examination determined that operational management at our credit union maintains effective control over the daily operations of the credit union, the board of directors provides sound administrative oversight, and the credit union is operating in a safe and sound manner.

The Board is proud to report these audit and examination results, yet keenly realizes that the credit union cannot stop for even a moment to savor its PAST success if it desires to sustain itself into the FUTURE as a strong, viable financial institution that provides the types of services today's members want and tomorrow's members will insist upon. We must continue to research and evaluate new and emerging technologies, evolving consumer expectations for service speed and convenience, strategies for continuous improvement of operational efficiencies, as well as how best to protect our members' personal and financial information. But more than anything else, we must never forget that what makes us different as a financial institution is the personal way in which we conduct our business, and the value we place on understanding and responding to individual members and their unique situations. With us, it's personal.

On behalf of the Board of Community Service Credit Union, its professional management team, and all its dedicated staff, I sincerely thank you for your loyal membership. May we continue to be the source to whom you turn for state-of-the-art financial services that meet your need for speed.

For Community Service Credit Union, 2015 was a year of change:

We constructed a new facility on Montgomery Road to replace the leased branch space we previously occupied on Sam Houston Avenue.

We more than doubled our ATM fleet—including the addition of an ILT (In Lobby Teller) at each location.

We then enhanced the fleet by adding deposit automation to all ATMs. This feature provides qualified members with a quicker self-service alternative to waiting in line for making simple check and cash deposits and cash withdrawals. And, deposit automation at the ATMs means members can make deposits 24 x 7.

We enhanced our debit card offering with the CardValet mobile app, empowering members to protect their debit cards against fraudulent use. This powerful tool allows you to control the use of your debit card through location controls, merchant type controls, and even amount controls, or to turn the card off altogether when you are not using it.

Our already-powerful debit card monitoring system was been enhanced with real-time detection and scoring that dramatically improved our ability to limit attempts to use member cards fraudulently.

We expanded our online banking service to include Credit Sense a free service providing not only a free monthly credit score update, but a wealth of education about what comprises that score, and how scores can be improved. The application also provides a way to monitor the details of your credit report—both for potential

fraud or identity theft and for errors in credit reporting.

FraudNet, a fraud monitoring and detection system, was added to our bill pay service.

Finally, in 2015, we revised the way our Courtesy Pay program automatically qualifies members for eligibility based on their direct deposit relationship to best reflect industry best practices.

After spending so much time and effort on these new services and service enhancements in **2015**, we decided that **2016** would be a year of getting back to basics, focusing on the essential building blocks of service delivery efficiency and compliance, and taking steps to assure our financial stability and sustainability.

Throughout 2016, my staff and I have studied all our various channels of service delivery and our basic business model. We have carefully analyzed where risk exists, documented what we are doing to mitigate that identified risk, and set up systems to provide continuous monitoring to protect the credit union's assets as well as to protect the identities and financial assets of all our members.

As an outcome of that process, we have made a few additional changes in services and support programs in 2016.

- Additional qualifications have been put in place for deposit access at the ATMs
- Courtesy Pay eligibility has been refined
- Refunds of Courtesy Pay fees for small dollar transactions have been put in place

Wayne ScottJack ParkerS.O. WoodsPaul BrownChairmanVice ChairmanTreasurerSecretaryTerm Expires 04/2018Term Expires 04/2017Term Expires 04/2018Term Expires 04/2017

John Burney Dewitt Oleinik Mike Countz

Director Director Director

Term Expires 04/2018 Term Expires 04/2018 Term Expires 04/2017

Executive Management



Brenda Hooker Chief Executive Officer



Patsy Lindamood
Chief Financial Officer



Paul Maley
Chief Lending Officer



Tina McDonaldChief Operations Officer



Mary Dye Asset Recovery Officer

Community Organizations Supported in 2016

Alpha Omega Academy

American Heart Association Heart Walk

Boys and Girls Club

Boy Scounts of America - Huntsville

C.O.M.E. Center

CASA of Walker County

Ducks Unlimited

Faith Lutheran School

Friends of Criminal Justice - SHSU

Good Shepherd Mission

Hearts Veterans Museum

HMH Neon for Neurons Color Run

Huntsville Community Theatre

Huntsville Education Foundation

Huntsville Hornet Athletics

Huntsville Hornet Marching Band

Huntsville Independent School District

Huntsville Lions Club

LULAC of Huntsville

Huntsville Pets Helping People

Huntsville Rotary Club

Huntsville Youth Baseball Association

Huntsville/Walker County Chamber of Commerce

Junior Service League

New Waverly Public Library

Pregnancy Care Center

Radio MASH Toy and Food Drive

Rita B. Huff Animal Shelter

SAAFE House

Sam Houston State University

Santa's Helpers

Senior Center of Walker County

Texas High School Rodeo Association

Ducks Unlimited - Local Chapter

Texas Jr High School Rode Association

Tu-Mile Quail Coalition

Veterans Banquet

WCFA Halloween Carnival

Walker County Emergency Personnel

Walker County Fair and Rodeo

Warrior and Family Support Center

YMCA - Huntsville

- Our loan loss allocation program has been refined to provide more appropriate provisions for possible loan losses
- A loan monitoring system has been put in place that will provide superior monitoring and management of our loan performance
- Our email system has been upgraded to provide for superior uptime and improved "backup" access
- A vendor management system has been put in place to enable us to more efficiently manage the multitude of vendors with whom we contract to provide you with fast, convenient services, such as mobile banking and debit cards
- A powerful new member communication system has gone in to production to help us greet new members and new borrowers with pertinent information that will help them to maximize their credit union relationship, as well to provide our valued members throughout the year with I informational tips and suggestions.

The intention of these various implementations has been to automate many labor-intensive processes so staff can focus on interacting directly with you, our members, to better provide you the personal attention you have come to rely upon. With us, it's personal!

We have more technological advancements scheduled for implementation in 2017:

 Expanded capabilities for out ILTs and ATMs, including the ability to make loan payments and access to shared branching at these

- machines for guest members.
- A new release for our mobile banking system that will provide an app that can do essentially everything our browser-based online banking system can do.

Brenda Hooker, CEO

- An online account opening system that will allow eligible parties to apply and open accounts 24 x 7, and to fund their new accounts with one of several electronic transfer options, including debit and credit cards.
- A backup and replication system for our computer network that will provide us a means to quickly and efficiently recover when we lose communications or equipment at either of our two locations

In summary, 2016 has been a year of continuous improvement, of looking hard at what we do and how we do it, questioning how everything we do could be done more effectively and/or more efficiently, examining how we can best identify potential risk and control those risks, and evaluating our responsiveness to member requests. With us, it's personal! We want to make sure that you feel that we place a high value on individualized, responsive, professional, thorough, and very personalized standards of service.

Our goal is that your every member experience with us be one you will always remember — and in a good way!

2016 Statement of Financial Position CSCU Services.

| Assets | December 31, 2016 | December 31, 2015 |
|---|-------------------|-------------------|
| Loans | \$69,777,884 | \$60,036,472 |
| Cash & Bank Deposits | \$5,445,664 | \$3,962,804 |
| Investments | \$8,099,437 | \$17,648,105 |
| Land and Building | \$3,186,387 | \$3,201,287 |
| Furniture and Fixtures | \$672,998 | \$825,745 |
| Leasehold Improvements | \$0 | \$0 |
| Accrued Interest | \$219,893 | \$204,782 |
| Accounts Receivable | \$21,254 | \$31,638 |
| Other Assets | \$4,500,151 | \$3,609,420 |
| Total Assets | \$91,923,668 | \$89,520,253 |
| Liabilities | | |
| Accounts Payable | \$616,455 | \$481,279 |
| Other Payables | \$867,734 | \$553,957 |
| Total Liabilities | \$1,484,189 | \$1,035,236 |
| Member Deposits | | |
| Regular Shares | \$30,440,664 | \$28,793,767 |
| Checking | \$20,809,950 | \$18,844,220 |
| Certificates of Deposit | \$12,651,991 | \$14,057,575 |
| IRA Certificates of Deposit | \$2,400,851 | \$2,338,449 |
| Money Market Accounts | \$12,504,323 | \$13,445,466 |
| Other Savings | \$2,312,600 | \$1,983,898 |
| Total Deposits | \$81,120,379 | \$79,463,375 |
| Reserves & Undivided Earnings | \$9,319,100 | \$9,021,642 |
| Total Liabilities, Member Deposits and Reserves | \$91,923,668 | \$89,520,253 |





24/7 ACCESS

Mobile

and

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Credit Sense for Credit Unions

GET MORE THAN JUST A CREDIT SCORE





Make
Withdrawals
and Cash or
Check Deposits!



2016 Performance Highlights

Loan Growth

2015

2016

\$69,777,884

14%

Deposit Growth

2015

2016

\$81,120,379

12%

Member Growth

2015

2016

10,428

14%

Equity Growth

2015

2016

\$9,319,100

13%

| Income | December 31, 2016 | December 31, 2015 |
|--|-------------------|-------------------|
| Income on Loans | \$3,725,926 | \$3,399,929 |
| Income from Investments | \$148,488 | \$203,518 |
| Other Income | \$2,403,470 | \$2,068,883 |
| Total Operating Income | \$6,277,884 | \$5,672,330 |
| Expenses | | |
| Compensation and Benefits | \$1,932,776 | \$1,881,975 |
| Travel and Conference | \$20,806 | \$31,592 |
| Office Occupancy Expenses | \$270,935 | \$265,757 |
| Office Operations Expenses | \$612,946 | \$504,686 |
| Marketing and Education | \$195,961 | \$141,312 |
| Loan Servicing | \$293,046 | \$224,867 |
| Professional Services | \$1,622,610 | \$1,396,980 |
| Provision for loan Loss | \$773,567 | \$296,294 |
| Other Operating Expenses | \$103,211 | \$86,906 |
| Total Operating Expenses | \$5,825,858 | \$4,830,369 |
| Income from Operations | \$452,026 | \$841,961 |
| Non-Operating Gain (Loss) | (-1,965) | (-10,131) |
| Dividends and Interest Paid to Members | \$126,443 | \$129,488 |
| Net Income | \$323,618 | \$722,604 |